

BIOGRAPHY



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Nadir M. Minocher joined Clark Consulting in 2008 following the integration of Westport Strategies into its operations. Mr. Minocher played an integral role in establishing Westport Strategies, a firm specializing in the design, implementation, communications, funding, and complete administration of nonqualified benefit programs to a number of *Fortune 500* companies. He brings with him over 15 years of experience assisting clients in addressing financial, legal, employee relations, and administrative issues—with a focus on investments—that influence successful executive benefit plan analysis, design, and implementation.

Mr. Minocher works with corporations to help manage their business risk relative to nonqualified benefit plan design, informal financing and administration. He consults with clients to develop an understanding of current and long-term objectives, provides an in-depth analysis of existing programs, and then offers recommendations on plan design, informal financing and administration that ideally addresses the impact on cash flow, earnings, shareholder value and other objectives to facilitate board approval. Operating within a supportive framework of top insurance carriers and fund companies, technical advisors and service professionals, Mr. Minocher provides clients with an effective and efficient risk-managed business solution.

Mr. Minocher has passed the series 6, 63 and 65 qualifying exams with the Financial Industry Regulatory Authority (FINRA) and is a licensed insurance representative.