

BIOGRAPHY



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Timothy J. Nelson joined Clark Consulting in 2008 following the integration of Westport Strategies into its operations. Mr. Nelson played an integral role in establishing Westport Strategies, a firm specializing in the design, implementation, communications, funding, and complete administration of nonqualified benefit programs to a number of *Fortune 500* companies. Previously, he was Co-Managing Director of the Northeastern Operations of Compensation Resource Group (CRG) dedicated to executive benefit plan marketing, design, implementation, and ongoing administration.

Mr. Nelson works with corporations to help manage their business risk relative to nonqualified benefit plan design, informal financing and administration. He consults with clients to develop an understanding of current and long-term objectives, provides an in-depth analysis of existing programs, and then offers recommendations on plan design, informal financing and administration that ideally addresses the impact on cash flow, earnings, shareholder value and other objectives to facilitate board approval. Operating within a supportive framework of top insurance carriers and fund companies, technical advisors and service professionals, Mr. Nelson provides clients with an effective and efficient risk-managed business solution.

Mr. Nelson has presented lectures on executive benefits to many trade and professional groups. In addition, he has passed the series 6 and 63 qualifying exams with the Financial Industry Regulatory Authority (FINRA) and is a licensed insurance representative.