

## BIOGRAPHY



**Scott J. Seibel**  
Braintree, MA

100 Grandview Road  
Suite 404  
Braintree, MA 02184-2686

1.781.380.1018 direct  
1.781.356.6818 fax

sseibel  
@clark-consulting.com

Scott J. Seibel joined Clark Consulting in 2008, following the integration of Westport Strategies into its operations and brings with him over 20 years of experience in executive benefit plan design, implementation, administration, and funding. Mr. Seibel played an integral role in establishing Westport Strategies, a firm specializing in the design, implementation, communications, funding, and complete administration of non-qualified benefit programs to a number of *Fortune 500* companies.

Mr. Seibel works with corporations to help manage their business risk relative to nonqualified benefit plan design, informal financing and administration. He consults with clients to develop an understanding of current and long-term objectives, provides an in-depth analysis of existing programs, and then offers recommendations on plan design, informal financing and administration that ideally addresses the impact on cash flow, earnings, shareholder value and other objectives to facilitate board approval. Operating within a supportive framework of top insurance carriers and fund companies, technical advisors and service professionals, Mr. Seibel provides clients with an effective and efficient risk-managed business solution.

Mr. Seibel earned a Bachelor of Arts degree from the University of Wisconsin in Eau Claire. He also has passed the series 6 and 63 qualifying exams with the Financial Industry Regulatory Authority (FINRA) and is a licensed insurance representative.